



**KALPA POWER**

# Company Overview



[www.kalpapower.com](http://www.kalpapower.com)



# Metrics that define our leadership

We are an energy management company overseeing the entire project lifecycle, from designing and engineering to installation and asset management. Our strength lies in blending proven delivery expertise and technical know-how to deliver high-impact installations across the country. With a focus on efficiency, we help our clients reduce electricity bills and transition to clean energy.



**310+**  
Strong Team



**235+**  
Satisfied Customers



**1.25 GWh**  
Delivering Everyday



**490+ MWp**  
Contracted Capacity

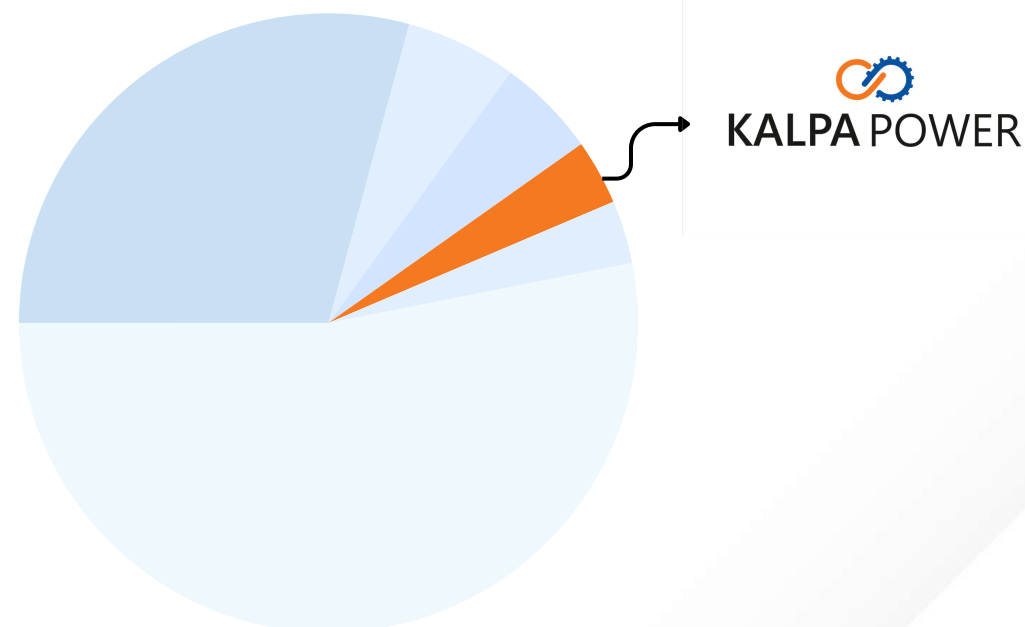


**380+ MWp**  
Assets Under Maintenance



**160+ MWp**  
Ongoing Projects

We are amongst the  
**Top 5 Solar Installers in India**



**Honoured by leading institutions**

MERCOM  
INDIA

JMK  Research & Analytics

EQ

 BRIDGE  
TO  
INDIA

 **SOLAR QUARTER**  
[www.solarquarter.com](http://www.solarquarter.com)



Making energy reliable, affordable,  
and sustainable.



## OUR VISION



## OUR MISSION

Sparking infinite possibilities while  
delivering clean energy driven by a  
'Make it Happen' spirit.



## Complete Energy Lifecycle Expertise

Delivering seamless, end-to-end energy management solutions.



## Proven Scale & Impact

From rooftop systems to open-access parks, delivering power with the same accuracy, reliability, and impact.



## Recognised for Excellence

Ranked among India's top solar EPC companies by Mercom India and JMK Research.



## Trusted by Market Leaders

Chosen time and again by leading enterprises for our dependable delivery and repeat value.



## Driven by a Bold Sustainable Vision

Helping clients save costs, improve efficiency and power a cleaner planet.



## Always Ahead of Change

Agile approach to adapt as per changing energy policies and industry requirements.

# The Kalpa advantage



## Tech at heart

Leveraging advanced digital platforms and automated workflows to drive efficiency, accuracy, and full-process visibility across every project.

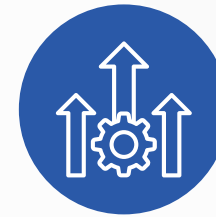
**3x Growth in Business**



## End-to-End Project Delivery

From site assessment through construction and commissioning, our integrated teams ensure on-time delivery and turnkey handover.

**330+ MWp Delivered**



## Operational Excellence

Applying proactive monitoring, predictive maintenance, and agile controls to minimize downtime and maximize energy output.

**>99% Uptime Maintained**



## Lifecycle Value Creation

Providing comprehensive asset management and customer growth programs that extend performance, lower costs, and foster lasting partnerships.

**68% Customer Repeat Rate**



## Net-Zero Enabler

Designing projects that directly reduce emissions and accelerate our customers' net-zero journey — from strategy to measurable carbon savings.

**984 tonnes CO<sub>2</sub> Avoided Daily; eq. to 1.63 cr trees planted annually**

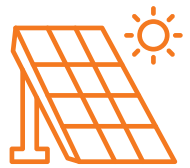
# Our geographic footprint



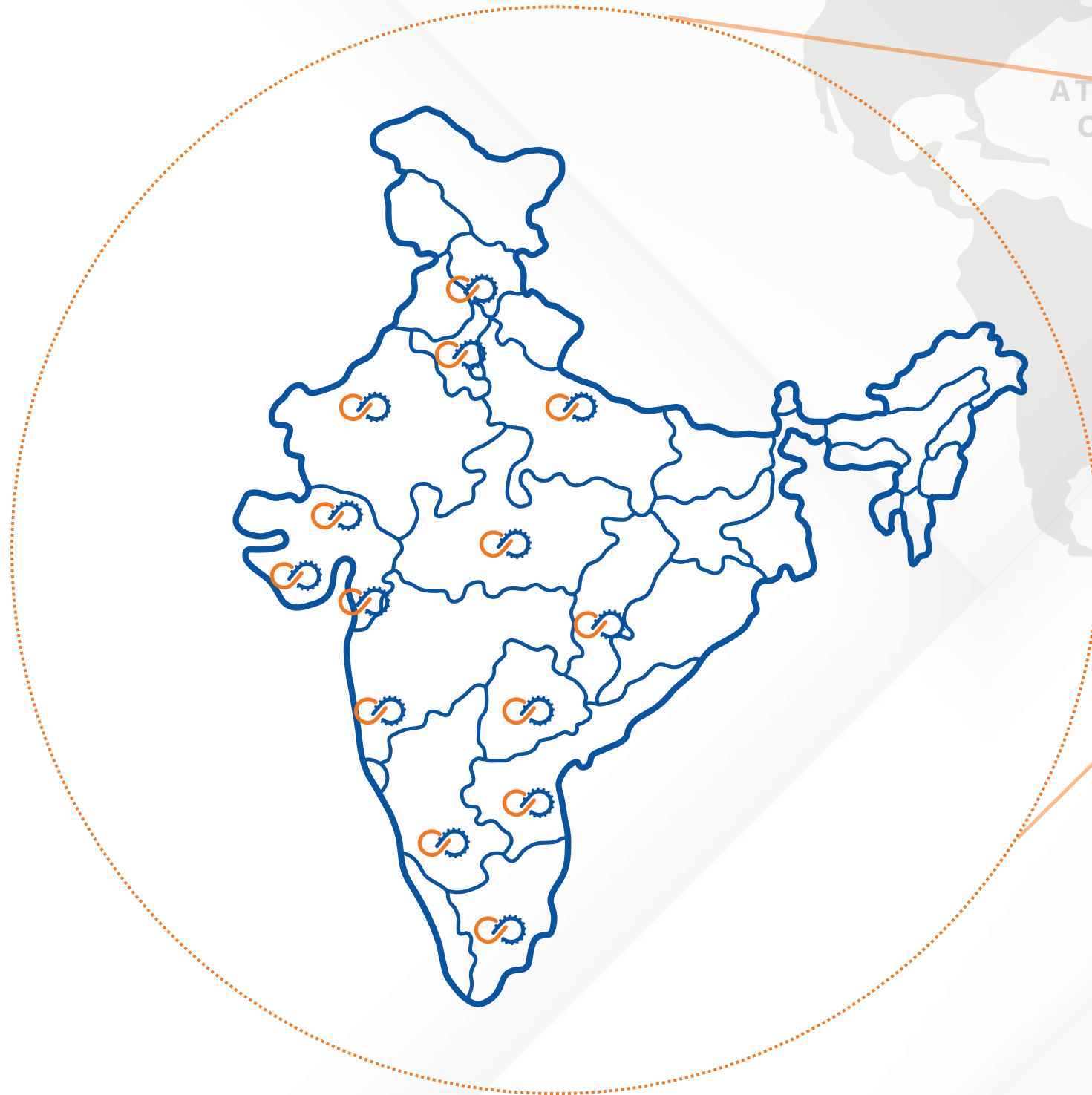
Headquartered in  
**Pune**



Expanding horizons with  
**overseas installations**



Projects ranging from  
**kW to MW**



**Dubai**

**Nigeria**

**India**

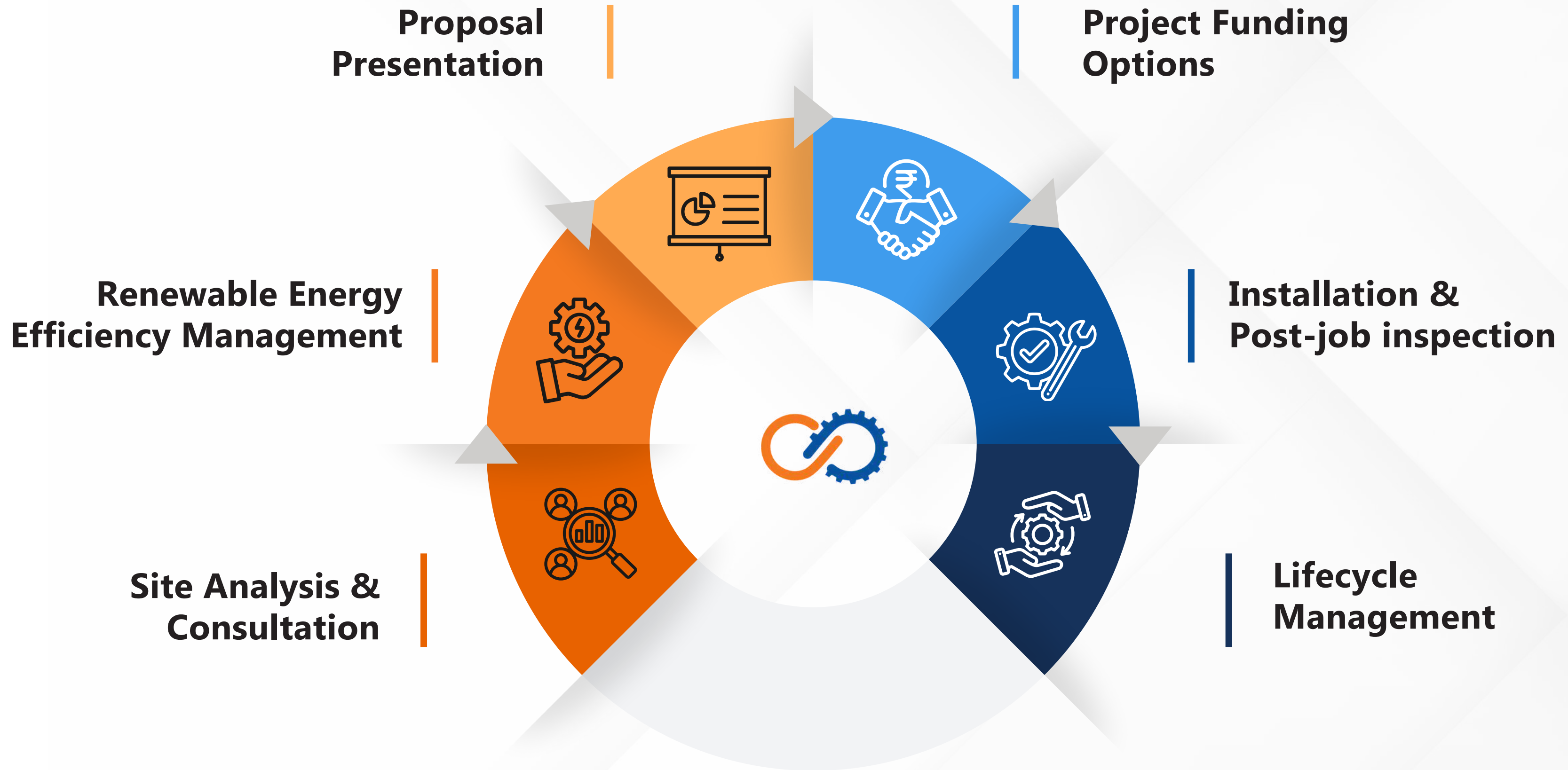
ATLANTIC OCEAN

INDIAN OCEAN

**260 installations | 3 countries |  
11 states + 3 UTs in India**

# Our Capabilities

# Our process framework





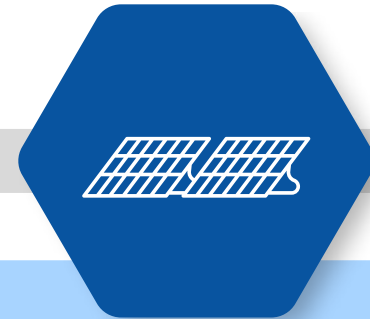
# Solutions that power businesses

Smartly engineered solar systems that convert idle roof or unoccupied plot in your premises into a reliable source of clean, cost-saving power.



## ROOFTOP SOLAR SOLUTIONS

## OPEN ACCESS POWER



Large-scale renewable energy farms that supply affordable power directly to businesses, reducing dependence on conventional grids.

End-to-end monitoring, maintenance, and optimisation to keep solar plants performing at peak efficiency throughout their lifecycle.



## ASSET MANAGEMENT

## INFRASTRUCTURE MANAGEMENT



Comprehensive care of solar infrastructure to ensure smooth operations, minimal downtime, and long-term reliability.

Advanced storage systems that capture excess solar power and deliver uninterrupted energy when it's needed most.



## WATTBANK - ENERGY STORAGE SOLUTIONS

## ENERGY EFFICIENCY & ESG



Solutions that lower energy use, reduce carbon footprint, and strengthen ESG performance for sustainable business growth.



## WATTBANK

**India's first productized Battery Energy Storage Service (BESS).**

A fully integrated, service-led solution that covers energy audit, right-sized storage design, implementation, 24×7 monitoring, and complete lifecycle management — not just hardware deployment.

Built specifically for commercial multi-storey facilities (500 kW – 1 MW connected load).

**With WATTBANK, you can:**



**Turn solar into a true  
24×7 power source with  
zero downtime**



**Cut peak-hour energy  
costs by 15–20% annually**



**Accelerate towards  
net-zero transition**



**Get end-to-end execution &  
managed lifecycle support**



**Receive guaranteed energy  
delivery, not just equipment**

# Financing solutions for every need

## CAPEX Model (Ownership)



Client invests 100% upfront cost and owns the solar plant.

**Delivers maximum long-term savings and full asset control.**

 |  | 

 |  | 

## OPEX Model (Pay-as-you-go)



No upfront investment; power is purchased via long-term PPA at a tariff lower than grid rates.

**Ideal for businesses seeking immediate savings without capital expenditure.**

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## Leasing Model (Operating lease)



Plant is owned by a third-party financier; client pays a fixed monthly lease, independent of power generation.

**Suited for MNCs & enterprises preferring predictable costs.**

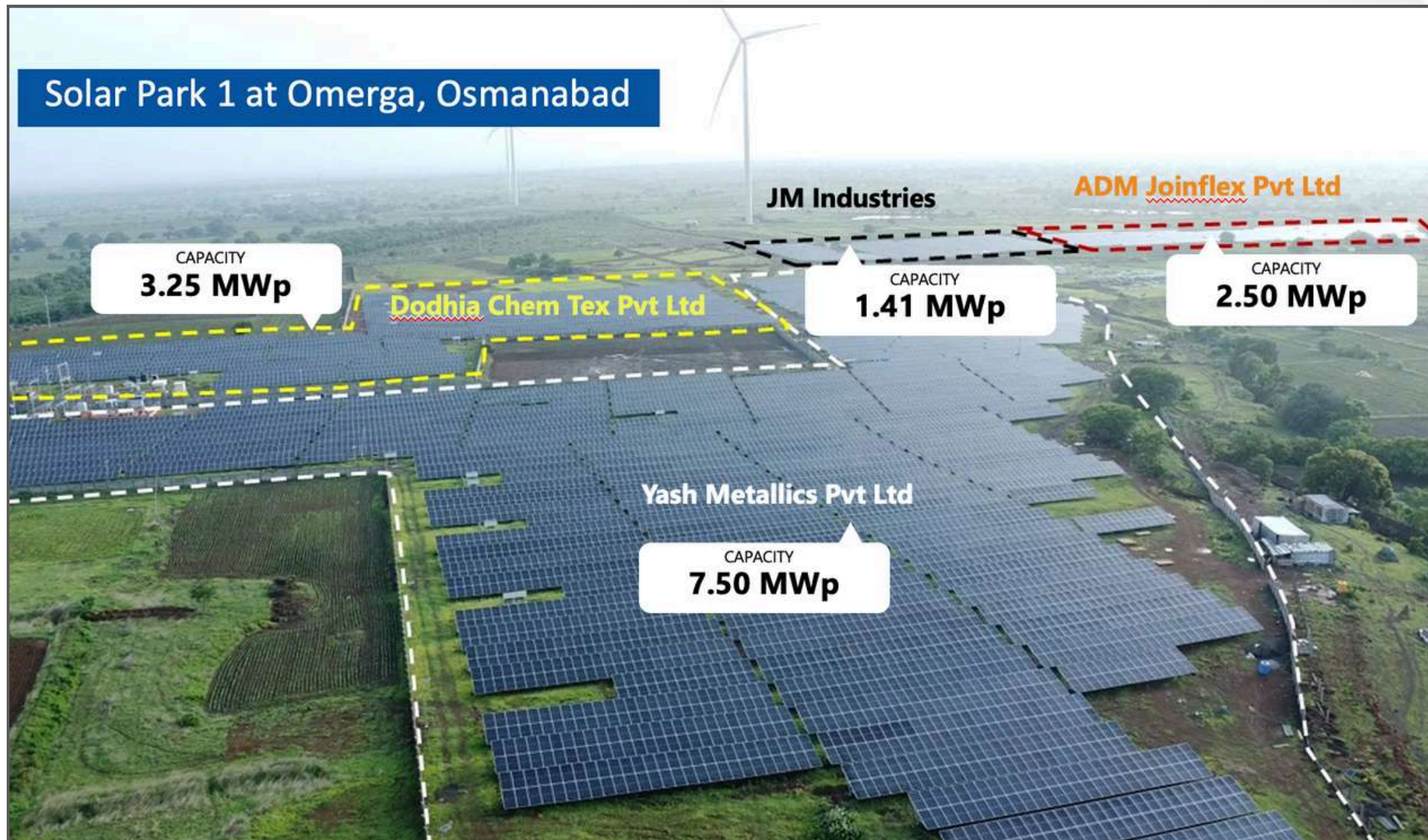
  
KALPA POWER

# Project Showcase



# Our Open Access Parks

Solar Park 1 at Omerga, Osmanabad



Solar Park 2 at Dhamangaon



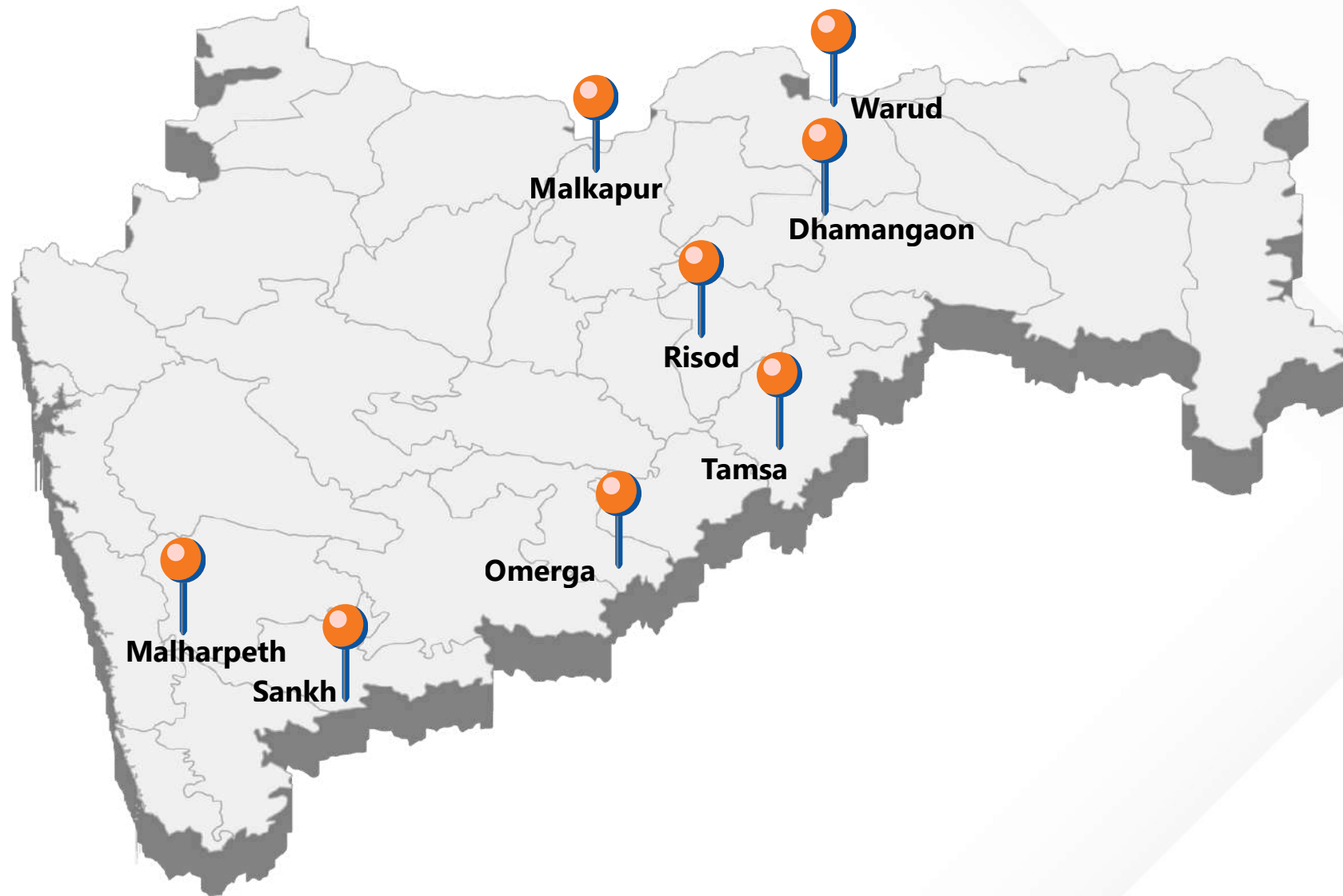
Solar Park 3 at Malkapur





# Open Access Parks

## MAHARASHTRA



Solar Park	Location	Park Capacity	Balance Capacity
1	Omerga	28 MWp	<b>SOLD OUT</b>
2	Dhamangaon	28 MWp	<b>SOLD OUT</b>
3	Malkapur	38 MWp	<b>SOLD OUT</b>
4	Tamsa	28 MWp	<b>8.5 MWp</b>
5	Sankh	28 MWp	<b>3.2 MWp</b>
6	Risod	70 MWp	<b>55 MWp</b>
7	Warud	28 MWp	<b>28 MWp</b>
8	Malharpeth	140 MWp	<b>140 MWp</b>



# Our Rooftop Projects





# Our Carport Projects

**Manipal University – 650 kWp**



**Symbiosis Kiwale – 350 kWp**





# Our Government Projects



**BHADLI – 6.00 MWp**



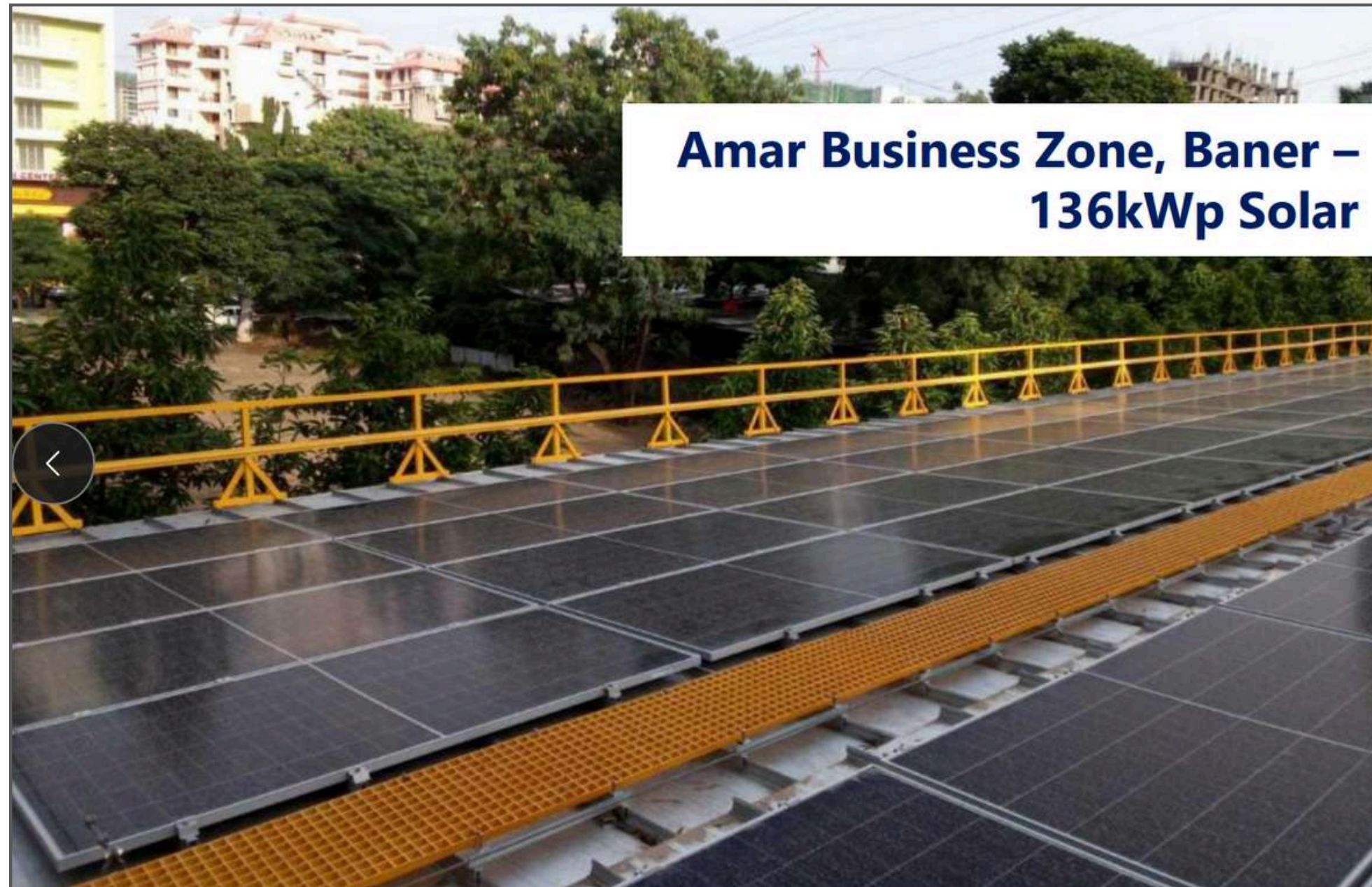
**ANSARWADA – 3.50 MWp**



**KASBE DIGRAJ – 4.50 MWp**

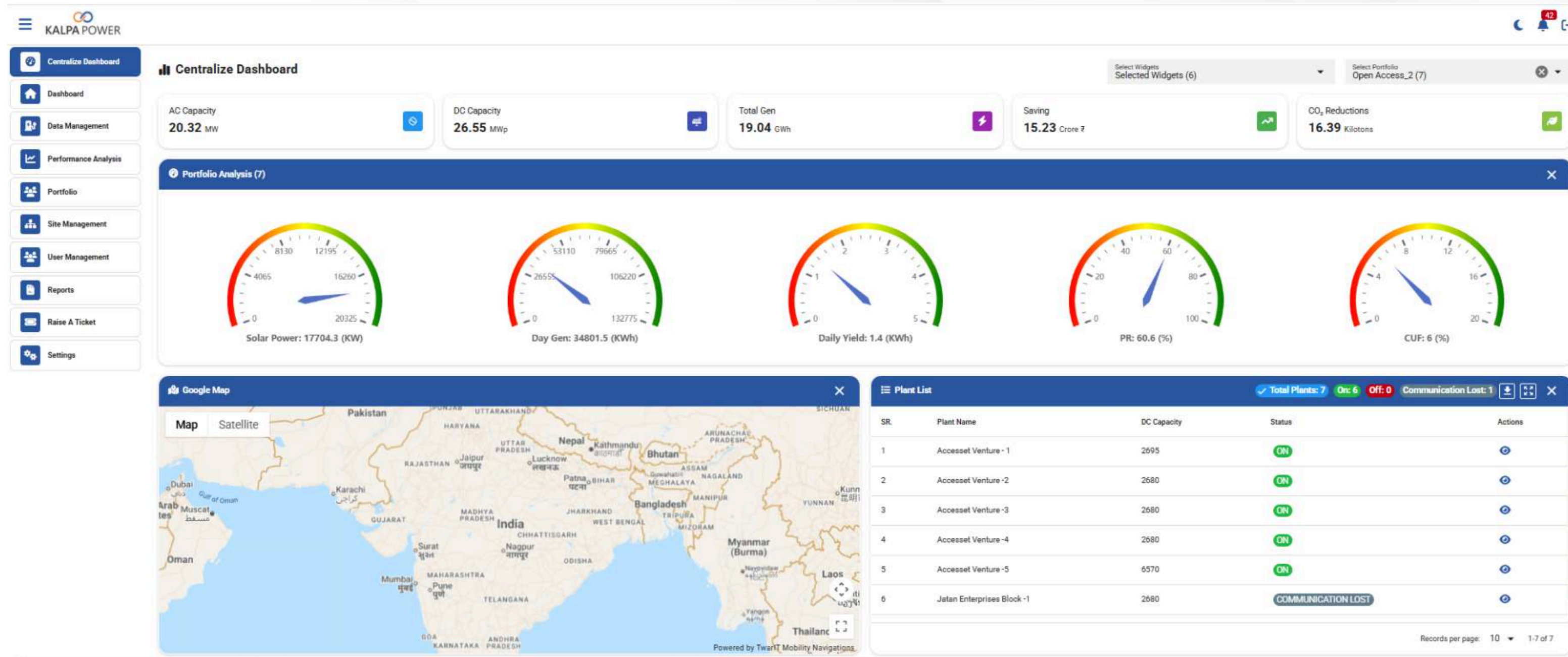


# Our BESS Projects



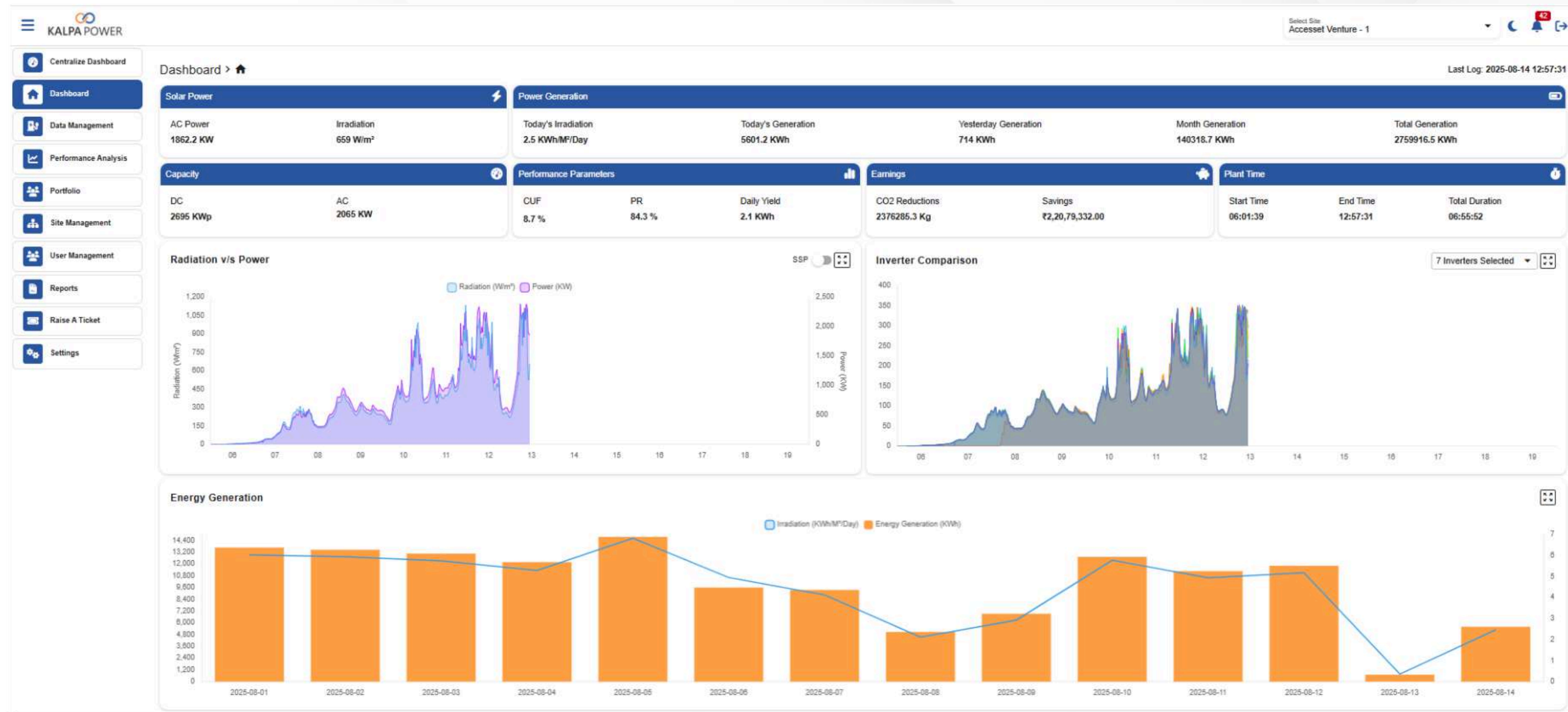


# O&M Dashboard



An in-house, 24/7 monitoring system that provides real-time health checks of all solar plants from the head office. It instantly alerts the team to any issues, enabling quick response by the O&M team. Customisable reports can be generated for customers.

# BESS Real-time Dashboard



The WATTBANK dashboard is an integral part of the service, allowing users to monitor real-time power flow and check the system's health from anywhere.



# Companies we power

Automotive									
Steel & Aluminium						Food			
Medical					Education				
Govt & Defence				International					
Chemical			Others						

# Client appreciation in their own words

“

*Switching to solar with Kalpa Power was one of our best business decisions. The project was executed flawlessly, and we've seen significant savings on our energy bills from day one.*

**Sangram Pandhare**  
Yash Metallica Pvt. Ltd.

”

“

*Kalpa Power's team delivered on time, with zero disruption to our operations. Their remote monitoring gives us complete peace of mind — our system is always performing at its best.*

**Vasant Varute**  
Sound Castings Pvt. Ltd.

”

“

*From design to commissioning, Kalpa Power handled everything seamlessly. Their expertise and commitment to quality set them apart from other solar providers we evaluated.*

**Amarendra Modak**  
E&E Consultant

”



*Scan this QR code to watch our client appreciate us in their own words*

# Meet the minds behind Kalpa



**Mr. Rounak Muthiyan**  
Founder

Leads Kalpa Power's strategy and operations, driving innovation in renewable energy. With experience at ABB, Berkeley Research Group, and IHS Global, he holds a Master's in Electrical Engineering with a specialization in Power System Economics.



**Mr. Nithin Muthiyan**  
Director

Brings 35+ years of entrepreneurial experience in infrastructure and manufacturing, providing strategic vision and guidance to accelerate Kalpa Power's growth.



**Mr. Kamlesh Kataria**  
Chief Operating Officer

A results-driven solar energy leader with 24+ years of experience across the complete solar PV project lifecycle—from design to handover—delivering operational excellence and scalable solutions.



**Mr. Shrikant Soni**  
DGM – Business Development

With 18+ years of experience, he has driven ₹500 Cr+ in solar EPC and RESCO projects, helping C&I clients reduce energy costs and advance their net-zero goals.

## Team Composition



**Design**

**11%**



**Asset Management**

**30%**



**Projects**

**35%**



**Commercial**

**10%**



**Sales**

**14%**



# Eight minutes and twenty seconds.

That's all it takes for sunlight to reach Earth. Food deliveries and cabs take longer. We believe in making the most of this precious gift for the sake of our planet. It is a case of nature helping nature.

***We are just the enablers.***

*Scan the QR code below to contact us today!*



**Kalpa Power Private Limited.**

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